



A Simple Office Solution – A CPA's Story

Simplifying payroll and workers' compensation

A Simple Office Solution, a full-service accounting and financial services firm based in St. George, UT, concentrates on developing and maintaining strong client relations, while providing customized service plans based on the specific needs of each company. Their specialty is working with venture capital start-ups, typically in the San Francisco Bay Area. Partnering with ADP® for payroll and Automatic Data Processing Insurance Agency, Inc. (ADPIA), for workers' compensation insurance has been beneficial to her firm.

Sharrin Fuller, CEO, shares her thoughts and experiences partnering with ADP and ADPIA.

On the value of ADP and Pay-By-Pay

When onboarding a new client, one of the first things I do is examine how they are running payroll. If they are not using ADP, I immediately suggest they move to ADP to benefit from enhanced service and support. With ADP, my clients are not only getting a more robust platform for their payroll, but also a far superior support team.

We also recommend clients utilize ADP Pay-By-Pay®, premium payment solution for workers' compensation. It has significantly reduced administrative burdens that helps keep me, and my clients, very happy. I have all 25 of my clients set up on Pay-by-Pay – and it's been great. A client's premiums are adjusted using their real-time payroll data. At the end of the policy, there's minimal concern if the client owes more premium at the client's year-end audit. In my experience this minimizes the need to enter any accruals or journal entries. With Pay-By-Pay, everything is already in the platform, the reporting is accurate, and I don't have to worry about providing additional information.

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Sharrin Fuller, CEO
A Simple Office Solution

Company Vitals

Headquarters: St. George, UT

Industry: Accounting and Financial Services

Employees: 1-10

ADP® Product: ADP Pay-by-Pay® Premium Payment Program

Learn more at

<http://www.asimpleofficesolution.com/>



My clients obtain their workers' compensation from ADP's licensed affiliate, Automatic Data Processing Insurance Agency, Inc., (ADPIA). With the Pay-by-Pay solution, integration is seamless and even the renewal process is easy. Everything about using Pay-By-Pay has helped me reduce administrative tasks and focus more on being consultative with my clients. Many of my clients are rapidly growing, adding employees and dealing with the complexities of growth. Our partnership with ADP and ADPIA allows me to focus on helping manage their growth and getting them where they need to be.

My Service Experience

I'm confident the workers' compensation insurance for my clients is being handled correctly the first time, every time. That level of support provides peace of mind. I'm not an insurance agent, and I don't want to be an insurance agent. I trust ADPIA to be on top of things and get them done quickly.

Advice to Others

As a CPA and someone operating a firm, I'm constantly multitasking and juggling a lot at once. There's not a lot of time to call a help desk, sit on the phone and speak with different representatives each time. Working with ADP and ADPIA makes it easy for me. I am set up with a dedicated team I can speak with directly that handles things for me. This gives me the confidence to know it's not only going to get done quickly, but correctly. Having that trusted and dependable support is an invaluable asset to me, my business, and ultimately my clients' business.

All insurance products will be offered and sold only through Automatic Data Processing Insurance Agency, Inc., (ADPIA) its licensed agents or its licensed insurance partners. One ADP Blvd. Roseland, NJ 07068. CA license #0D04044. Licensed in 50 states. Certain services may not be available in all states. ADPIA is an affiliate of ADP, LLC.

This information covers only the offering of ADP's Pay-by-Pay Premium Payment Program for workers' compensation, a payroll enhancement feature of ADP's payroll processing services and does not involve the offer or sale of any insurance product. Clients MUST be using ADP's tax filing service to take advantage of ADP's Pay-by-Pay Premium Payment Program.