

PAY-BY-PAY® REFERRAL BONUS PROGRAM For Accountant Partners

Refer ADP®'s Pay-by-Pay Premium Payment Program to your clients and receive a one-time bonus per client based on the tier levels below for qualified client referred.

ADP, Inc. shall pay Accountant a portion of the \$16.00/Process Pay-by-Pay® fee collected for each new client under the Accountant umbrella that utilizes Pay-by-Pay®. Once Accountant crosses the threshold of three credited referrals, qualified clients brought on after the start of this agreement would be paid at that threshold's value noted below.

The Potential Revenue for your firm.*

Simply refer clients to purchase Pay-by-Pay. With 3 credited referrals, you can start earning.



| Example: Bonus for Pay-by-Pay Referral | | Example: Bonus for Pay-by-Pay Referral | | Example: Bonus for Pay-by-Pay Referral | |
|--|---------|--|---------|--|---------|
| 1 Client | \$50** | 11 Clients | \$1,050 | 21 Clients | \$2,550 |
| 2 Clients | \$100** | 12 Clients | \$1,200 | 22 Clients | \$2,700 |
| 3 Clients | \$150** | 13 Clients | \$1,350 | 23 Clients | \$2,850 |
| 4 Clients | \$250 | 14 Clients | \$1,500 | 24 Clients | \$3,000 |
| 5 Clients | \$350 | 15 Clients | \$1,650 | 25 Clients | \$3,150 |
| 6 Clients | \$450 | 16 Clients | \$1,800 | 26 Clients | \$3,300 |
| 7 Clients | \$550 | 17 Clients | \$1,950 | 27 Clients | \$3,450 |
| 8 Clients | \$650 | 18 Clients | \$2,100 | 28 Clients | \$3,600 |
| 9 Clients | \$750 | 19 Clients | \$2,250 | 29 Clients | \$3,750 |
| 10 Clients | \$900 | 20 Clients | \$2,400 | 30 Clients | \$3,900 |

Payment is doubled across all tiers for referrals over 50 Employees

Pay-by-Pay® can help your clients:

- 1 Improve**
Improve premium payment accuracy with calculations based on real-time payroll data and carrier rates.
- 2 Reduce**
Reduce administrative workload by having premium payments sent automatically to the carrier.
- 3 Manage**
Better manage cash flow by eliminating large upfront deposits* and spreading payments over the payroll cycle.



*Accountants must be enrolled in the ADP Revenue Share Incentive Program to qualify. ** Payment begins after 3rd qualified referral starts.

Automatic Data Processing Insurance Agency, Inc. (ADPIA) is an affiliate of ADP, Inc. Clients must be using ADP's tax filing service to take advantage of Pay-by-Pay®. All insurance products will be offered and sold only through ADPIA, its licensed agents or its licensed insurance partners; 1 ADP Blvd. Roseland, NJ 07068. CA license #0D04044. Licensed in 50 states. Certain services may not be available in all states with all carriers. This information is not intended as tax or legal advice. If you have any questions, contact a tax or legal professional. ADP, the ADP logo, ADPIA and Pay-by-Pay® are registered trademarks of ADP, Inc and/or its affiliates. Copyright © 2024 ADP, Inc. All rights reserved.