



Protect your
competitive
edge with





Nothing gives your company
its competitive edge as much
as your employees.

Sharpen that edge with ADPIA.



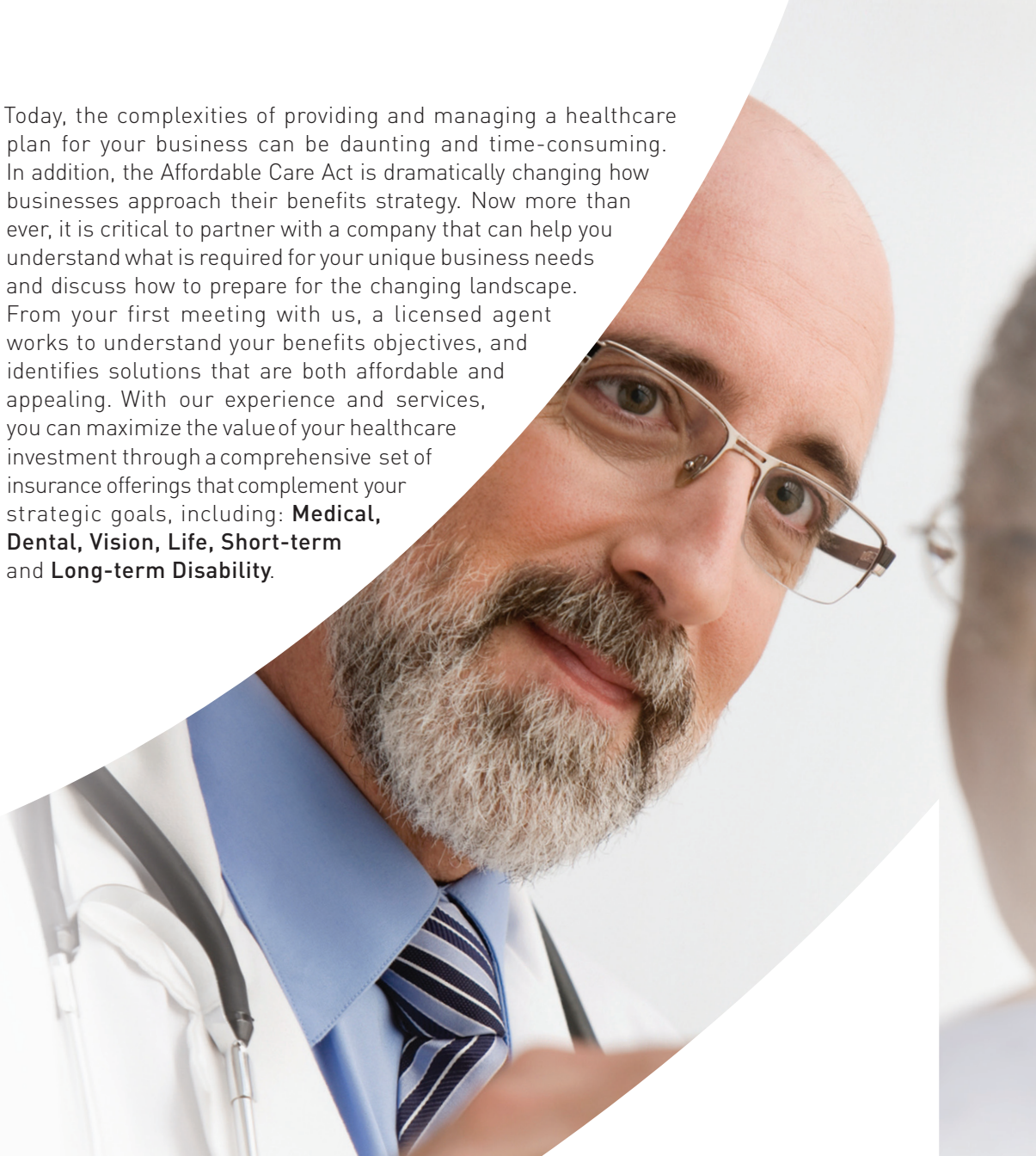
Your employees are a large part of your company's success. They are committed to the vision you have for your business, and represent the competitive edge your company relies on to achieve its goals. Now is the time to renew your commitment to their well-being with competitive health and benefits plans offered through **Automatic Data Processing Insurance Agency Inc. (ADPIA)**. We can help you understand your healthcare and benefits options as well as the impact of new regulations from the Affordable Care Act. Working with us, you can select the right coverage, connect your benefits to seamless administration and safeguard your employees and business. Plus, with our exclusive Employee Advocacy Center (EAC), you will be able to provide your employees an invaluable resource designed to help them get the most from their coverage.



Healthcare and benefits plans
can be complicated, and the
challenges are only growing.

ADPIA is here to help.

Today, the complexities of providing and managing a healthcare plan for your business can be daunting and time-consuming. In addition, the Affordable Care Act is dramatically changing how businesses approach their benefits strategy. Now more than ever, it is critical to partner with a company that can help you understand what is required for your unique business needs and discuss how to prepare for the changing landscape. From your first meeting with us, a licensed agent works to understand your benefits objectives, and identifies solutions that are both affordable and appealing. With our experience and services, you can maximize the value of your healthcare investment through a comprehensive set of insurance offerings that complement your strategic goals, including: **Medical, Dental, Vision, Life, Short-term and Long-term Disability.**





A coordinated, connected
experience makes it easy
to build and manage your
healthcare and benefits plan.

ADPIA makes it seamless.



You're busy running your business. The last thing you need is to get bogged down managing your healthcare and benefits plan. We, at ADPIA, invested in a unique agency structure to support your employees and you throughout the year. Your dedicated licensed **Client Executive** will provide responsive, personalized attention as your day-to-day contact, helping troubleshoot carrier issues and addressing your concerns. In addition, a local licensed **Relationship Manager*** is available for onsite strategy sessions throughout the year, including coordinating open enrollment and reviewing your business goals and plan options during the annual renewal process. When you choose ADPIA, you'll have our extensive resources behind you — to keep you focused on success.

*Available to any ADPIA client with \$200,000 or more in premium and any ADPIA client serviced by the Major Accounts business unit.

Benefits plans that will help
you attract and keep your
best employees.

ADPIA has the know-how
your employees deserve.

Your employees deserve to get the most out of the benefits plan you offer. However, the complexities of healthcare can result in distracting and time-consuming tasks for your people. By working with us, your employees can access our exclusive **Employee Advocacy Center (EAC)**. The EAC provides them with dedicated, fully licensed agents to help clarify benefits questions, discuss claim explanations and provide appeal support. Our agents offer an objective, confidential and HIPAA-compliant resource, thereby helping to limit your involvement in employees' personal health matters. The EAC can help your employees realize the full value of the benefits you provide and make the most of their coverage.



Select. Connect. Protect.

Put the resources of
ADPIA to work for you.

You know your business runs best when it's efficiently managed. We believe the same is true for your health and benefits plan. That's why our clients, who also utilize ADP for their payroll needs, can take advantage of an integrated set of administrative and financial solutions. Our eligibility management services can alert you when new hires become eligible for benefits and proactively assist when terminations need to be removed from your plan. In addition, we can assist you in managing your employee benefit payroll deductions and make updates when necessary, helping to eliminate this time-consuming task. At ADPIA, we are continuing to invest in technology that will enable our clients to be as productive as possible.

Partnering with the right health and benefits agency is critical to achieving your long-term goals. With ADPIA, you'll have considerable resources behind your employees and you. That's protection. That's your edge. That's ADPIA.



Call ADPIA at (855) 237.5335.





insurance.adp.com

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